Delaware Symphony Orchestra Board Financial Review
Cash Projection Report as of June 14, 2016

	A	B	C	*CL1* D	*CH1* E	*CL2* F	G	*CH2* H	*CL3 only* I	*CH3 / Expl* J	*CL4* K	*CL5* L	*CH4* M	N	O
		Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	Jul 2016	Aug 2016
1	**Total Cash Available at Beginning of Month**	$127,758	$69,622	$134,408	$73,587	$93,118	$28,587	$18,013	$7,982	$36,828	$55,101	$11,083	$27,870	$16,804	($30,578)
	Cash In														
2	Ticket Sales/Performance Fees	$0	$0	$31,621	$8,027	$39,773	$23,000	$10,181	$0	$32,403	$37,408	$26,050	$9,485	$0	$0
3	Grants (government/corporate/foundation)	$5,000	$40,000	$71,900	$42,220	$7,750	$33,000	$28,500	$50,340	$25,000	$7,750	$8,000	$10,000	$0	$0
4	Contributions (major gifts)	$0	$50,000	$0	$75,000	$25,028	$12,000	$38,001	$105,000	$6,000	$24,945	$105,200	$0	$0	$0
5	Contributions (individual)	$12,060	$10,825	$9,070	$6,225	$12,996	$36,511	$10,834	$1,923	$9,190	$3,875	$21,444	$2,900	$0	$0
6	Other (*ARTCO, Board Restricted Fund*)	$0	$86,911	$350	$90	$4,117	$770	$0	$2,336	$88,755	$1,648	$0	$30,000	$0	$75,000
7	Restricted Gifts	$0	($40,000)	$0	($15,000)	$0	($30,000)	($5,000)	$35,000	$30,000	$25,000	$0	$0	$0	$0
8	Special Events Fundraising	$0	$0	$0	$0	$0	$0	$0	$875	$17,530	$0	$2,420	$6,380	$0	$0
9	Operating Reserve Use	$0	$0	$0	$0	$0	$25,000	$0	$25,000	($50,000)	$0	$0	$0	$0	$0
10	**Total Cash In** (sum of rows 2 - 8**)**	$17,060	$147,736	$112,941	$116,562	$89,664	$100,281	$82,516	$220,474	$158,878	$100,626	$163,114	$58,765	$0	$75,000
	Cash Out														
	Program														
11	Program Staff Compensation	$18,863	$27,239	$19,673	$18,863	$19,117	$17,522	$27,229	$23,824	$19,540	$18,631	$19,442	$18,572	$18,573	$19,382
12	Musicians and Soloists	$0	$0	$86,520	$15,075	$84,613	$24,364	$18,019	$118,542	$45,907	$82,544	$68,766	$6,793	$0	$0
13	Other Production Expense	$1,400	$0	$21,214	$11,633	$20,680	$9,523	$5,970	$16,789	$14,764	$12,161	$19,398	$8,769	$0	$1,650
14	Marketing	$6,455	$10,041	$4,578	$6,413	$1,558	$5,640	$0	$2,078	$9,384	$7,298	$6,803	$7,000	$0	$10,000
15	Total Program Cash Needs	$26,718	$37,280	$131,985	$51,984	$125,968	$57,049	$51,218	$161,233	$89,595	$120,634	$114,409	$41,134	$18,573	$31,032
	Administrative														
16	Administrative Staff Compensation	$28,186	$25,597	$25,376	$30,884	$24,440	$28,256	$34,895	$24,133	$23,259	$18,065	$19,113	$17,594	$22,977	$23,582
17	Audit and Legal	$0	$0	$6,500	$0	$0	$6,500	$0	$0	$2,500	$0	$0	$0	$0	$0
18	Consultants	$10,459	$8,334	$1,761	$0	$0	$0	$0	$1,660	$590	$0	$0	$0	$0	$0
19	Insurance	$0	$4,445	$1,214	$4,074	$0	$3,337	$958	$0	$10,310	$0	$6,557	$0	$479	$5,618
20	Office and Equipment Rental/Support	$2,547	$6,074	$4,002	$4,019	$2,630	$5,505	$2,630	$2,630	$6,074	$2,759	$2,959	$4,363	$2,613	$3,238
21	Fundraising	$2,942	$0	$0	$3,505	$0	$5,432	$645	$231	$4,668	$0	$0	$4,000	$0	$0
22	Other Administrative Expense	$4,344	$1,219	$2,924	$2,565	$1,156	$3,778	$2,200	$1,742	$2,880	$2,587	$3,288	$2,740	$2,740	$2,740
23	Equipment Purchases	$0	$0	$0	$0	$0	$999	$0	$0	$728	$599	$0	$0	$0	$0
24	Total Administrative Cash Needs	$48,478	$45,669	$41,777	$45,047	$28,226	$53,807	$41,328	$30,396	$51,009	$24,010	$31,917	$28,697	$28,809	$35,178
25	**Total Cash Out** (sum of rows 14 and 23)	$75,196	$82,949	$173,762	$97,031	$154,194	$110,856	$92,546	$191,628	$140,605	$144,644	$146,327	$69,831	$47,382	$66,210
26	**Total Cash Available/(Needed) at Month End**	$69,622	$134,408	$73,587	$93,118	$28,587	$18,013	$7,982	$36,828	$55,101	$11,083	$27,870	$16,804	($30,578)	($21,788)
27	*Total Operating Reserve Available for Emergency Cashflow*	*$250,000*	*$250,000*	*$250,000*	*$250,000*	*$250,000*	*$225,000*	*$225,000*	*$200,000*	*$250,000*	*$250,000*	*$250,000*	*$250,000*	*$250,000*	*$250,000*