



Delaware Symphony Orchestra Board Financial Review
2017-18 Operating Budget
February 9, 2017

A	B	C	D	E	F	G	H	I	
	<u>Core Programming</u>	<u>Organization</u>	<u>TOTAL Core/Org</u>	<u>Special Concerts</u>	<u>Downstate</u>	<u>Outreach</u>	<u>TOTAL Strategic</u>	<u>Budget FY18</u>	
Income									
1	Ticket Sales	\$221,236	\$0	\$221,236	\$30,000	\$37,504	\$0	\$67,504	\$288,740
2	Performance Fees	\$0	\$0	\$0	\$17,500	\$0	\$34,300	\$51,800	\$51,800
Contributions									
3	Government	\$0	\$192,500	\$192,500	\$10,000	\$12,500	\$10,000	\$32,500	\$225,000
4	Corporate	\$0	\$130,000	\$130,000	\$18,100	\$38,900	\$10,000	\$67,000	\$197,000
5	Foundations	\$15,000	\$321,500	\$336,500	\$34,000	\$39,500	\$15,000	\$88,500	\$425,000
6	Major Gifts	\$15,000	\$284,000	\$299,000	\$0	\$31,000	\$5,000	\$36,000	\$335,000
7	Board Gifts	\$0	\$52,000	\$52,000	\$0	\$0	\$0	\$0	\$52,000
8	Other Individuals	\$0	\$139,150	\$139,150	\$3,400	\$25,950	\$1,500	\$30,850	\$170,000
9	Special Events/ Fundraising	\$0	\$40,000	\$40,000	\$0	\$0	\$0	\$0	\$40,000
10	Total Contributions	\$30,000	\$1,159,150	\$1,189,150	\$65,500	\$147,850	\$41,500	\$254,850	\$1,444,000
11	ArtCo	\$130,842	\$14,158	\$145,000	\$0	\$0	\$0	\$0	\$145,000
12	Estate Bequests	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
13	In-Kind Gifts	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
14	Other Income	\$8,510	\$21,950	\$30,460	\$0	\$0	\$0	\$0	\$30,460
15	Total Income	\$390,588	\$1,195,258	\$1,585,846	\$113,000	\$185,354	\$75,800	\$374,154	\$1,960,000
Expenses									
Program Expenses									
16	Program Staff Compensation	\$0	\$253,386	\$253,386	\$0	\$0	\$0	\$0	\$253,386
17	Musicians and Soloists	\$497,534	\$3,557	\$501,091	\$63,866	\$105,660	\$66,300	\$235,826	\$736,917
18	Other Production Costs	\$253,140	\$19,729	\$272,869	\$42,334	\$86,494	\$9,500	\$138,328	\$411,197
19	Total Program Expenses	\$750,674	\$276,672	\$1,027,346	\$106,200	\$192,154	\$75,800	\$374,154	\$1,401,500
Administrative Expenses									
20	Admin. Staff Compensation	\$0	\$365,369	\$365,369	\$0	\$0	\$0	\$0	\$365,369
21	Audit and Legal	\$0	\$16,500	\$16,500	\$0	\$0	\$0	\$0	\$16,500
22	Office and Equipment Rental	\$0	\$42,357	\$42,357	\$0	\$0	\$0	\$0	\$42,357
23	Insurance	\$0	\$31,509	\$31,509	\$0	\$0	\$0	\$0	\$31,509
24	Consultants/Recruitment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
25	Special Events Expenses	\$0	\$20,000	\$20,000	\$0	\$0	\$0	\$0	\$20,000
26	Other Admin. Expenses	\$0	\$65,265	\$65,265	\$0	\$0	\$0	\$0	\$65,265
27	Depreciation	\$0	\$17,500	\$17,500	\$0	\$0	\$0	\$0	\$17,500
28	Total Admin. Expenses	\$0	\$558,500	\$558,500	\$0	\$0	\$0	\$0	\$558,500
29	Total Expenses	\$750,674	\$835,172	\$1,585,846	\$106,200	\$192,154	\$75,800	\$374,154	\$1,960,000
30	Net Surplus/(Deficit)	(\$360,086)	\$360,086	\$0	\$6,800	(\$6,800)	\$0	\$0	\$0