

Delaware Symphony Orchestra Board Financial Review
Cash Projection Report as of January 8, 2019

A	July 4 / Longwd	CL1/Lewes		CH1	CL2	CH2 / Family	CL3	CH3	CL4/Lewes	CH4	CL5/Expl x 2		
	B	C	D	E	F	G	H	I	J	K	L	M	
	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Jan 2019	Feb 2019	Mar 2019	Apr 2019	May 2019	Jun 2019	
1	Total Cash Available at Beginning of Month	\$28,217	\$79,353	\$186,774	\$80,984	\$34,825	\$16,269	(\$3,550)	(\$17,630)	(\$42,606)	(\$177,110)	(\$240,293)	(\$442,709)
	Cash In												
2	Subscription Sales/Performance Fees	\$94,000	\$1,950	\$1,166	\$26,547	\$33,092	\$6,509	\$26,610	\$6,335	\$26,610	\$6,335	\$26,610	\$0
3	Ticket Sales / Program ads	\$250	\$1,480	\$400	\$23,912	\$17,764	\$5,055	\$10,762	\$2,600	\$20,637	\$3,260	\$23,402	\$0
4	Grants (government/corporate/foundation)	\$0	\$0	\$77,832	\$59,600	\$0	\$0	\$15,000	\$44,575	\$22,500	\$0	\$0	\$0
5	Contributions (major gifts)	\$105,000	\$0	\$55,000	\$20,184	\$5,000	\$19,000	\$12,500	\$0	\$2,000	\$0	\$0	\$0
6	Contributions (individual)	\$16,480	\$500	\$4,418	\$3,385	\$12,675	\$31,918	\$24,095	\$0	\$0	\$0	\$0	\$0
7	Special Events Fundraising	\$0	\$0	\$720	\$870	\$0	\$1,650	\$0	\$0	\$0	\$0	\$0	\$0
8	Other (ARTCO, Board Restricted Fund)	\$0	\$178,919	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
9	Restricted Gifts	\$0	\$0	\$3,000	(\$138)	\$17,917	\$24,485	\$21,431	\$10,450	\$8,775	\$22,181	\$24,000	\$0
10	Operating Reserve Use	\$0	\$0	(\$150,000)	\$0	\$65,000	\$20,000	\$63,113	\$0	\$0	\$0	\$0	\$0
11	Total Cash In (sum of rows 2 - 10)	\$215,730	\$182,849	(\$7,464)	\$134,361	\$151,448	\$108,617	\$173,511	\$63,960	\$80,522	\$31,776	\$74,012	\$0
	Cash Out												
	Program												
12	Program Staff Compensation	\$28,154	\$19,975	\$19,818	\$21,863	\$28,825	\$20,391	\$20,391	\$20,391	\$20,391	\$20,391	\$28,825	\$20,391
13	Musicians and Soloists	\$74,586	\$0	\$17,746	\$91,990	\$56,145	\$27,374	\$86,162	\$11,074	\$117,082	\$29,555	\$139,124	\$0
14	Other Production Expense	\$4,886	\$7,488	\$10,171	\$28,033	\$13,008	\$23,938	\$32,894	\$9,216	\$35,146	\$8,190	\$48,887	\$0
15	Marketing	\$5,481	\$1,040	\$3,044	\$6,405	\$7,026	\$2,705	\$5,250	\$650	\$7,750	\$700	\$6,400	\$0
16	Total Program Cash Needs	\$113,107	\$28,503	\$50,779	\$148,291	\$105,004	\$74,408	\$144,697	\$41,331	\$180,369	\$58,836	\$223,236	\$20,391
	Administrative												
17	Administrative Staff Compensation	\$38,778	\$27,794	\$27,125	\$25,802	\$36,911	\$25,800	\$27,553	\$27,553	\$27,553	\$27,553	\$39,540	\$27,553
18	Audit and Legal	\$0	\$0	\$5,000	\$0	\$9,000	\$0	\$3,000	\$0	\$0	\$0	\$0	\$0
19	Consultants	\$5,700	\$2,000	\$4,500	\$0	\$5,000	\$0	\$3,000	\$5,000	\$0	\$0	\$0	\$0
20	Insurance	\$0	\$6,690	\$0	\$0	\$6,398	\$2,105	\$0	\$7,798	\$0	\$0	\$6,398	\$0
21	Office and Equipment Rental/Support	\$2,172	\$7,366	\$4,700	\$2,542	\$4,225	\$2,950	\$6,312	\$4,225	\$4,075	\$2,542	\$4,225	\$4,075
22	Fundraising/Sollicitaion	\$1,766	\$1,413	\$3,288	\$0	\$700	\$3,914	\$0	\$0	\$0	\$3,000	\$0	\$0
23	Other Administrative Expense	\$2,879	\$1,662	\$993	\$3,885	\$2,767	\$3,079	\$3,029	\$3,029	\$3,029	\$3,029	\$3,029	\$3,029
24	Equipment Purchases	\$192	\$0	\$1,941	\$0	\$0	\$16,180	\$0	\$0	\$0	\$0	\$0	\$0
25	Total Administrative Cash Needs	\$51,487	\$46,925	\$47,547	\$32,229	\$65,001	\$54,028	\$42,894	\$47,605	\$34,657	\$36,124	\$53,192	\$34,657
26	Total Cash Out (sum of rows 16 and 25)	\$164,594	\$75,428	\$98,326	\$180,520	\$170,004	\$128,436	\$187,591	\$88,936	\$215,026	\$94,960	\$276,428	\$55,048
27	Total Cash Available/(Needed) at Month End	\$79,353	\$186,774	\$80,984	\$34,825	\$16,269	(\$3,550)	(\$17,630)	(\$42,606)	(\$177,110)	(\$240,293)	(\$442,709)	(\$497,757)
28	Total Operating Reserve Available for Emergency Cashflow	\$0	\$0	\$150,008	\$150,277	\$85,490	\$65,613	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500