

Delaware Symphony Association
Annual Meeting of Members
Monday, June 18, 2018
Delaware Theatre Company - Wilmington, DE

-MINUTES-

The Annual Meeting of the Members of the Delaware Symphony Association was held Monday, June 18, 2018 in the Auditorium of the Delaware Theatre Company, Wilmington, Delaware at 5:30 pm. In attendance were:

Directors: Charles Babcock, Matthew Di Guglielmo, Lanny Edelson, James Ellison, Jennifer Golek, Shelley Kinsella, David Kubacki, Grace Kwon-Kubacki, Elena Norman, Theresa Pietrucci;

Director Nominees: Jimi Honochick and Patricia Zaharko;

Staff: Music Director, David Amado; Executive Director, Alan Jordan; Development Director, Kristin Peterson; Finance Director, Libby Burgazli; Administrative Coordinator, Daniel Colburn; Patron Relations Associate Michael Mekailek;

DSA Members: Sharon Babcock, Veronica Eid, Sydney W. Fleming, Debbie and Howard Green, Karl and Shirley Grieshaber, Karen Jordan, Lee Kallos, David and RoseLynn Malarek, Helen Meredith, Alan B. Palmer, David Schelat, Grant Youngblood, Patricia Zaharko and Frank Prein;

DSO performing musicians: Brian Kuszyk, Karen Schubert, Richard Linn; and

Guests: Bud Martin, Delaware Theatre Company, Executive Director

As Members attending the meeting arrived, they were welcomed by the performance of a Brass Trio consisting of members of the Delaware Symphony Orchestra, Brian Kuszyk, Trumpet; Karen Schubert, Horn; Richard Linn, Trombone.

The Bylaws of the Delaware Symphony Association provide, at Section 3.1(a), that "The annual meeting of the Members for the election of directors and the consideration of such other business as is properly placed before the Members in accordance with these Bylaws...shall be held each year in the month of June, at a place in New Castle County, Delaware, that shall have been designated by the Board."

The Members, as defined in Section 2.1 of the Bylaws, entitled to notice of, and to vote at, the annual meeting, were given timely notice of the meeting pursuant to Section 3.1(b) of the Bylaws.

Welcome and Call to Order: The President of the Association, Charles Babcock presided. He announced that a quorum of Members, pursuant to Section 3.5 of the Bylaws, was present in person and called the meeting to order at 5:39 p.m. Opening remarks were made by Bud Martin, our host and Executive Director of the Delaware Theatre Company.

Approval of Minutes: Upon a motion by David Kubacki, with a second by Lanny Edelson, the minutes of the Annual Meeting of the Members of the Delaware Symphony Association on June 12, 2017 were unanimously approved.

Financial Report: Lanny Edelsohn, Chairman of the Finance Committee, presented a financial report on behalf of the Finance Committee, a copy of which is attached to these minutes. His report included a review of the 2018 Fiscal Year Financial Results, including an income and expense analysis and a review of 2018 highlights and continued goals.

President's Report: Charles Babcock presented a brief overview of musical highlights of the season; he then introduced David Amado, Music Director.

Artistic Report: David Amado described the forthcoming 2018-2019 Symphony season. Copies of the new season brochure were available for the Members in attendance. David provided a brief summary of some highlights of the current season (almost completed) and remarked that it is the completion of his 15th season with the DSO. He is heartened by our strategic path forward and the degree of balance between our fiscal and artistic responsibility. Artistic responsibility is subjective and extends beyond the pursuit of excellence. It includes the pursuit of artistic growth, the nature of the relationship with and cultivation of the audience as well. He was humbled and gratified to share the Mahler 7, a once in a lifetime piece, with the Delaware audience. We should be proud of that and our demonstrated artistic responsibility on the stage and in the community. He reminded the members of the upcoming July 4th, free concert on the Riverfront and the July 8th outdoor concert at Longwood Gardens.

A musical interlude followed by the Brass Trio who performed Beethoven's Trio, Opus 11, Movement 1 - Allegro.

Administrative Report: Executive Director, Alan Jordan, reported positive results with an increase in subscribers as well as overall sales and attendance. We performed downstate concerts, the first Longwood concert in the summer of 2017 with another scheduled for this year, July 8, 2018. We're also very excited about the July 4th, partnership with the City of Wilmington and the presentation of a free concert at Tubman Garrett Park on the Riverfront. We're very happy to report that all ticketing functions have been brought in-house. Tickets and subscription renewals are now mere mouse clicks. We have great momentum and need the continued support of our patrons more than ever. We also need volunteers, those who advocate for the arts and reflect the diverse culture of our community. Thanks to David Amado, our wonderful musicians, our patrons and the patience and prudence of our Board for a successful season.

Election of Directors, Recognition of Retiring Directors: Led by Nominating and Governance Committee Chairman, David Kubacki, the Members proceeded to re-elect each of the following individuals to the Board of Directors each for the Class of 2021 upon the strong recommendation of the existing Board of Directors, pursuant to Article IV of the Bylaws:

- Matthew Di Guglielmo, to a second full term;
- James Ellison, to a first full term;
- Shelley Kinsella, to a second full term;
- Teresa Pietrucci, to a second full term; and
- Jeff Ruben, to a third full term.

The Nominating and Governance Committee further recommends, with the endorsement of the Board of Directors, the election of the following candidates, each for the class of 2021, and to a first full term:

- Jimi Honochick (Bio attached)
- David McBride (Bio attached)
- Patricia Zaharko (Bio attached)

Kubacki announced that no current directors are retiring this year.

Upon motion by David Kubacki, with a second by Theresa Pietrucci, the election of all recommended returning and new Directors was unanimously approved.

Development Report: Development Director, Kristin Peterson reported that the DSO embarked upon an aggressive and comprehensive 112-Fund Drive to achieve net new revenue results. The Development Committee championed the cause and led us to achieving \$245,000 of new revenues for fiscal year ending 2018. A unique challenge by a major donor of an additional \$50,000, if we obtain an additional \$75,000, leaves us with \$16,839 to obtain by June 30 in order to receive the \$50,000 challenge. We have made extensive contacts, performed significant outreach and continued mailing campaigns in order to achieve these goals and are confident that we will be successful in our efforts.

Other Business:

There was a motion to adjourn the meeting by Shelley Kinsella, with a second by David Kubacki. The meeting was adjourned at 6:39 p.m. The Members promptly retreated to a reception, and the musicians joined the Members at the reception.

Respectfully submitted,

Theresa M. Pietrucci, Secretary