

Delaware Symphony PRELIMINARY BUDGET Review
FY 2019 Core/Org w/Strategic Initiatives
April 24, 2018

A	B	C	D	E	F	G	H	I		
Delaware Symphony Orchestra	Core Programming	Organization	TOTAL Core/Org	Special Concerts	Downstate	Outreach	TOTAL Strategic	FINAL Budget FY19		
Income										
1	Ticket Sales	\$231,321	\$0	\$231,321	\$5,700	\$26,484	\$0	\$32,184	\$263,505	18%
2	Performance Fees	\$0	\$0	\$0	\$44,000	\$0	\$5,500	\$49,500	\$49,500	
Contributions										
3	Unidentified Sources	\$0	\$59,600	\$59,600	\$5,925	\$0	\$0	\$5,925	\$65,525	
4	Government	\$5,000	\$135,000	\$140,000	\$5,000	\$5,000	\$0	\$10,000	\$150,000	
5	Corporate	\$30,000	\$70,000	\$100,000	\$5,000	\$20,000	\$5,000	\$30,000	\$130,000	
6	Foundations	\$54,225	\$62,500	\$116,725	\$6,000	\$47,000	\$21,775	\$74,775	\$191,500	
7	Major Gifts	\$40,000	\$371,500	\$411,500	\$6,300	\$17,000	\$0	\$23,300	\$434,800	
8	Board Gifts	\$10,000	\$50,000	\$60,000	\$0	\$0	\$0	\$0	\$60,000	
9	Other Individuals	\$7,000	\$123,750	\$130,750	\$1,500	\$516	\$1,000	\$3,016	\$133,766	
10	Special Events/ Fundraising	\$0	\$10,000	\$10,000	\$0	\$0	\$0	\$0	\$10,000	
11	Total Contributions	\$146,225	\$882,350	\$1,028,575	\$29,725	\$89,516	\$27,775	\$147,016	\$1,175,591	67%
12	ArtCo	\$145,392	\$30,008	\$175,400	\$0	\$0	\$0	\$0	\$175,400	15%
13	Estate Bequests	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
14	In-Kind Gifts	\$41,000	\$0	\$41,000	\$0	\$0	\$0	\$0	\$41,000	
15	Other Income	\$12,000	\$34,004	\$46,004	\$0	\$0	\$0	\$0	\$46,004	
16	Total Income	\$575,938	\$946,362	\$1,522,300	\$79,425	\$116,000	\$33,275	\$228,700	\$1,751,000	
Expenses										
Program Expenses										
17	Program Staff Compensation	\$0	\$247,416	\$247,416	\$0	\$0	\$0	\$0	\$247,416	
18	Musicians and Soloists	\$473,062	\$0	\$473,062	\$63,003	\$80,123 ¹	\$29,628	\$172,754	\$645,816	
19	Other Production Costs	\$267,866	\$0	\$267,866	\$21,947	\$30,752	\$3,247	\$55,946	\$323,812	
20	Total Program Expenses	\$740,928	\$247,416	\$988,344	\$84,950	\$110,875	\$32,875	\$228,700	\$1,217,044	70%
Administrative Expenses										
21	Admin. Staff Compensation	\$0	\$364,180	\$364,180	\$0	\$0	\$0	\$0	\$364,180	
22	Audit and Legal	\$0	\$17,000	\$17,000	\$0	\$0	\$0	\$0	\$17,000	
23	Office and Equipment Rental	\$0	\$37,728	\$37,728	\$0	\$0	\$0	\$0	\$37,728	
24	Insurance	\$0	\$31,787	\$31,787	\$0	\$0	\$0	\$0	\$31,787	
25	Special Events Expenses	\$0	\$5,000	\$5,000	\$0	\$0	\$0	\$0	\$5,000	
26	Other Admin. Expenses	\$0	\$58,011	\$58,011	\$0	\$0	\$0	\$0	\$58,011	
27	Depreciation	\$0	\$20,250	\$20,250	\$0	\$0	\$0	\$0	\$20,250	
28	Total Admin. Expenses	\$0	\$533,956	\$533,956	\$0	\$0	\$0	\$0	\$533,956	30%
29	Total Expenses	\$740,928	\$781,372	\$1,522,300	\$84,950	\$110,875	\$32,875	\$228,700	\$1,751,000	
30	Net Surplus/(Deficit)	(\$164,990)	\$164,990	\$0	(\$5,525)	\$5,125	\$400	\$0	\$0	

¹ CBA service requirements expected to be met or exceeded with Downstate events.